



<b>Job Title:</b>	Account Executive/Sales Rep	<b>Position Type:</b>	Independent Contractor
<b>Department:</b>	Knoxville Warehouse	<b>Benefits Package:</b>	N/A
<b>Location:</b>	Knoxville, TN	<b>Reports To:</b>	President

### Applications Accepted By:

**Fax:** 270-789-0470

**Email:** [info@wholesalehardwoodint.com](mailto:info@wholesalehardwoodint.com)

**Online:** [wholesalehardwoodint.com/career-opportunities/](http://wholesalehardwoodint.com/career-opportunities/)

**Mail:**

Wholesale Hardwood Interiors, Inc.  
 950 Campbellsville Bypass  
 Campbellsville, KY 42718

### Job Description:

**Job Summary:**

Wholesale Hardwood Interiors, a leading supplier of doors and millwork, is currently seeking an outside sales representative for the Knoxville Tennessee area. Local showroom, offices, and warehouse are established. Tremendous undeveloped market potential. This is the opportunity to join a successful company with over 35 years of experience in the industry.

The ideal candidate will have experience calling on customers, as well as experience with specialty building materials. Knowledge of millwork, residential doors, stair parts and mouldings is required. This is a commissioned based career opportunity with unlimited potential.

**Job Responsibilities:**

- Responsible for all sales activities in your market
- Call on customers on a regular basis; assist customers with their product needs in person and over the phone
- Obtain product orders from your customers and work with our inside sales team and management to ensure all orders are completed and shipped as requested
- Research and identify new potential customers and solicit those potential customers for our products and services
- Responsible for providing a high level of customer service, and taking care of customer inquiries and issues as they might arise
- Be able to resolve problems in the field in a professional manner
- Continue to develop and deliver product knowledge to the customers in your market about the company's product lines and industry trends
- Assist your customers and their contractors with sales presentations

**Skills /Qualifications:**

- Door and millwork product knowledge
- Should possess excellent verbal and written communication skills, computer skills are a plus
- Highly motivated, honest and outgoing attitude
- Sales and customer service experience
- Should be able to multi-task
- Should be able to manage time
- Effective goal and planning skills

- Creative and enthusiastic
- Leadership abilities
- Must hold a valid driver's license
- Commissioned Independent Contractor

*Wholesale Hardwood Interiors, Inc. specializes in your home's interior needs. This includes every type of **Moulding**, from floor to ceiling, **Specialty Millwork**, of all shapes and sizes, **Doors**, molded or solid wood, and a wide variety of **Stair Parts**. It is WHI's goal, to stock as many high demand items as possible to service customers with the shortest amount of turnaround time. WHI's growth over the last 35 years is contributed to the three qualities that we feel makes up WHI's golden rule, quality, service, and integrity. From the start it has been the intent to treat others the way we would want to be treated. In the millwork industry we feel that is encompassed in quality products, exceptional service, and integrity you can count on.*

### For Questions Contact Us By:

**Phone:** 270-789-1323

**Email:** [info@wholesalehardwoodint.com](mailto:info@wholesalehardwoodint.com)

**Stop By:** 950 Campbellsville Bypass, Campbellsville, KY 42718